



Sangoma Pinnacle Partner Program

Key Benefits



Sales

Dedicated Channel Manager



Lead Sharing & Referral Program



Partner Advisory Council
(Performance Based)



Tiered Bonus, Promotions & SPIFFs



Enablement

Custom Partner Training Sessions



Partner Portal Access



Quoting Desk Access



Partner Training Webinars



Online Partner Learning Access



Marketing

Dedicated Channel Marketing Support



Marketing Development Funds
(Proposal Based)



Regional Partner Events



Regional Partner Webinars



Campaigns in a Box



Partner Marketing Content



Support

Partner Sales Support



Partner Post-Sales Support



Partner Engineering Support



Email us today at partneronboarding@sangoma.com